

Who is Arthur J. Gallagher & Co.?

- 3rd largest broker of U.S. business, and 3rd largest benefits broker (Business Insurance, 7/20/15)
- Founded 1927
- Public since 1984 Traded NYSE: AJG
- \$4+ billion total adjusted revenues, Brokerage and Risk Management Segments (as of 12/31/15)
- More than 21,000 employees
- Operations in 32 countries and network of correspondent brokers and broker consultants in more than 150 countries
- Named one of World's Most Ethical Companies in 2012, 2013, 2014, 2015, 2016, & 2017 by Ethisphere
- Furnishes a broad range of risk management services including claims and information
 management, risk control consulting and appraisals to help corporations and institutions reduce
 their cost of risk. Also assists clients in all areas of their employee health/welfare and retirement
 plans, including plan design, funding and administration

Who is Gallagher Benefit Services, Inc.?

- Employee benefits subsidiary of Arthur J. Gallagher & Co.
- 180+ Offices nationwide focusing on mid-market employers
- 3000+ Employees
- \$670+ Million in revenues
- Over 29,000 Clients insuring over 12,000,000 Employees
- Resources available for:
 - Employee Benefit Brokerage/Consulting Services
 - Retirement Plan Services
 - o Compliance Consulting
 - Actuarial Services
 - Healthcare Data Analysis/Benchmarking
 - o Benefits Administration Outsourcing
 - o International Benefits Consulting
 - o Human Resource Services
 - Retained Executive Searches
 - Executive Benefits and Financial Planning
- Recipient of 2010 Business Insurance's Readers' Choice Award for Top Employee Benefit Consultant

Why Gallagher Benefits Services, Inc.?

- Full service national brokerage and consulting firm
- One of the strongest balance sheets in the industry
- Proven consolidator in an industry that continues to evolve
- Benefits division with a strategic focus
- Full complement of resources for compliance and technology issues
- A distinct cultural advantage with a unique way of doing business











